

A Modular MBA for India's top tech. talent

PGPMCI | **2026**
3rd Batch



**“TRANSFORM YOUR
TECHNICAL EXPERTISE INTO
STRATEGIC LEADERSHIP”**



Post Graduate Program in Management for CFTIs/INIs (PGPMCI)

Preface

This document outlines the detailed information about the eligibility criteria, selection process, and application procedures for the Post-Graduate Program in Management for the Centrally Funded Technical Institutions / Institutions of National Importance (PGPMCI) at IIM Visakhapatnam (IIMV). In line with the National Education Policy (NEP) 2020, the IIM Visakhapatnam has started this program in collaboration with National Institute of Technology, Warangal (NIT Warangal), Indian Institute of Information Technology, Design and Manufacturing, Kurnool (IIITDM Kurnool), Indian Institute of Petroleum and Energy, Visakhapatnam (IIPV Visakhapatnam), National Institute of Technology, Andhra Pradesh (NIT Andhra Pradesh), National Institute of Technology, Manipur (NIT Manipur), National Institute of Technology, Mizoram (NIT Mizoram), National Institute of Technology, Agartala (NIT Agartala), National Institute of Technology, Meghalaya (NIT Meghalaya), National Institute of Technology, Nagaland (NIT Nagaland), National Institute of Technology, Jalandhar (NIT Jalandhar), National Institute of Technology, Kurukshetra (NIT Kurukshetra), National Institute of Technology, Jamshedpur (NIT Jamshedpur), National Institute of Technology, Raipur (NIT Raipur), Indian Institute of Information Technology, Raichur (IIIT Raichur) and National Institute of Technology, Arunachal Pradesh (NIT Arunachal Pradesh). Now on, these institutes will be referred as **Participating Technical Institutions (PTIs)** in this document.

Further, as per the approval of the BoG, IIM Visakhapatnam, the institute will explore to partner with more CFTIs – namely, NITs and IIITs for the current academic year. If, any new CFTI signs MOUs with IIMV during the admissions cycle, they will be included in the list of PTIs and their students will be eligible to apply for this program under existing rules.

We encourage all eligible candidates to review the admissions process carefully and apply within the specified timelines. Please note that if a candidate fails to submit the online application form within the specified timeline, they will no longer be considered for admission to the PGPMCI for the batch of 2026-28 at IIM Visakhapatnam.

Any dispute concerning Admissions for the PGPMCI program would be subject to the jurisdiction of the competent courts within the territorial jurisdiction of the city of Visakhapatnam (Andhra Pradesh) only.

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Shaping Future Leaders through Multidisciplinary Synergy.

A distinctive feature of the New (National) Educational Policy (NEP 2020) is multi-disciplinary education, a strategy that brings together multiple disciplines to create a holistic learning experience. Multi-disciplinarity promotes creative thinking, critical analysis, collaboration, and communication skills enabling the students to become well-rounded citizens better prepared for the future, on the strength of holistic development achieved through exploring various facets of knowledge.

Further, NEP 2020 encourages inter-disciplinary studies (e.g., engineering/technology and management) across educational institutions providing the students with greater flexibility and choice in their studies helping them gain new skills and knowledge that they may not have the opportunity to acquire otherwise, in their academic careers.

It is in this regard reputed Centrally Funded Technical Institutions (CFTIs), all Institutions of National Importance (INIs), are coming together to provide the B.Tech and M.Tech students of the Participating Technical Institutions (PTIs) to pursue the prestigious IIMV MBA program, in a modular way.

Offered in an easy-to-pursue hybrid mode, the program will equip the students with better capacities and competencies and thus with wider choice of and more attractive career options.

IIMV places on record its gratitude to the PTIs, for their partnership in this exciting endeavour, a unique initiative that contributes to a brighter future for the students.

Wishing all the students of PTIs, a bright and brilliant career ahead!

Warm regards,

Prof M Chandrasekhar
Director, IIM Visakhapatnam



An early advantage for a techno-managerial career

Welcome to the Post Graduate Program in Management for CFTIs/INIs (PGPMCI) a unique opportunity for India's top engineering talent to gain a decisive edge by combining technical expertise with world-class management education.

This powerful combination directly addresses a critical industry evolution. Leading global reports (Blessing White, World Economic Forum, Deloitte, 2023) show employers seek professionals who blend technical skills with managerial capabilities to drive innovation and lead in dynamic environments. Skill-based hiring is accelerating, favouring flexible learning models.

Inviting applications for its third cohort, PGPMCI has already enrolled over 150 students from 15 CFTIs (including NITs and IITs) across its first two batches. The program offers a Diploma in Management (DBM) during your degree and a Master of Business Administration (MBA) post-BTech, creating a seamless path to leadership roles and faster career progression.

Delivered via live online classes over evenings/weekends, PGPMCI offers IIM credentials, alumni access, and unmatched brand value, with low opportunity cost and excellent ROI.

Move ahead of the curve! Combine your CFTI technical foundation with IIM's cutting edge management skills for broader, faster, future-ready career growth...

Warm regards,

Prof M Shameem Jawed
Chairperson, PGPMCI

A Modular MBA for India's top tech. talent

The Program: PGPMCI

Post-Graduate Program in Management for
Centrally Funded Technical Institutions (CFTIs),
Institutions of National Importance (INIs)

Why PGPMCI

- Enhanced career prospects
- IIM Visakhapatnam degree and alumni status
- Cost-effective (₹6.10–6.70 Lacs)
- Skip the CAT Exam, Save Time and Uncertainty



Overview



First-of-its-kind Initiative under the National Education Policy (NEP:2020).



150+ students and alumni from PTIs joined PGPMCI in the last two batches

Modular Business Management Degree Program for the Students/Alumni of PTIs.

- 1st Year: Diploma in Business Management (DBM);
- 2nd Year: MBA.
- Exit Option after 1st Year.

Key Benefits



Full-fledged, prestigious IIM Visakhapatnam MBA Degree (The same degree as awarded to full-time residential students)



No Common Admission Test (CAT) requirement.



Easily accessible and highly affordable program. MBA in five years (like in an integrated program)



Better career opportunities due to:

- DBM by the end of BTech (or) MTech
- MBA within one year thereafter.



IIM Visakhapatnam degree and alumni status



⌘ Program Structure

01 Module 1

- 360 contact hours of teaching
- One Year Duration
- Virtual synchronus
- ~8-12 hrs per week
- 30-35 weeks of endeavours
- Optional 2-day Campus Immersion.



02 Module 2

- On-campus = 040 contact hours
(5/6 days) 04 credits
- Online = 420 contact hours, 42 credits
- Capstone Project = 060 hours 06 credits



03 Total

- 880 hours
- 88 credits
- About 30 courses.

⌘ **Mode of Teaching: Online, synchronous + On-Campus Immersion**

⌘ **Duration: 2 years**

⌘ **Class Scheduling**

Classes shall be scheduled mostly during evenings of alternate (Tuesday, Thursday, and Saturday) Weekdays and during Sundays.

⌘ **Exam: Online-proctored**

Note: In rare cases of less than critical enrolment in Module-2 within a given academic year, IIMV may offer students two options:

- *Defer Module-2 and join the next available batch,*
(OR)
- *Option for the MBA Upgrade, which allows completion of Module-2 credit requirements by enrolling in electives offered in other ongoing, similar degree-granting programs.*

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Curriculum and Academic Excellence

IIM-V
PGP MC

- All courses are Core/Mandatory.
- Duration of each class session = 60 Minutes
- Total Hours for Terms-1, 2 & 3 = 360. Credits = 36.

Module-1: Diploma in Business Management (DBM)

(Indicative List of Courses)

Term-1 (M1-1):

1. Management Economics (2 credits)
2. Financial Accounting (2 credits)
3. Business Statistics & Quantitative Techniques (2 credits)
4. Marketing Management (2 credits)
5. Organizational Behavior (2 credits)
6. Industry Deep Dive: Uncovering Sector Secrets (1 credit)
7. Industry Readiness Course [Choose anyone] (1 credit)
 - (a) Emerging Technologies and Business Models
 - (b) Spreadsheet Modelling

Term-2 (M1-2):

1. Competition & Strategy (2 credits)
2. Business Communication (2 credits)
3. Cost Management (2 credits)
4. Data Analytics for Decision Making (2 credits)
5. Marketing Research (1 credit)
6. Macroeconomics & Public Policy (1 credit)
7. Management & Commercialization of Technology & IPR (1 credit)
8. Industry Readiness Course [Choose anyone] (1 credit)
 - (a) Data Visualization and Story Telling
 - (b) Design Thinking

Term-3 (M1-3):

1. Corporate Finance (2 credits)
2. Operations Management (2 credits)
3. Management Information Systems (2 credits)
4. Human Resource Management (2 credits)
5. Entrepreneurship and Innovation (2 credits)
6. Business Ethics and Sustainability (1 credit)
7. Industry Readiness Course [Choose anyone] (1 credit)
 - (a) Business & Technology Consulting
 - (b) Employment communication





- All courses are Electives.
- Duration of each class session = 90 Minutes
- Capstone Project = Individual component for each student, under IIMV faculty mentorship.

Total Hours for Terms-4, 5 & 6 = 520 Hours; Credits = 52

Module-2: Master of Business Administration (MBA)

(A) On-campus Immersion at IIMV (Part of Term-4)

- > 5/6 Days; 8 hours per day = 40 Hours, 4 Credits
- > Comprises, inter alia,
 - Exposure to simulations & case-based learning
 - Applied/Bridge Courses

(B) Online Courses (Continuation after IIMV Campus Immersion)

Term-4 (M2-4)*:	Term-5 (M2-5):	Term-6 (M2-6):
5 Electives 135 Hours 13.5 Credits	6 Electives 165 Hours 16.5 Credits	4 Electives 120 Hours 12.0 Credits & Capstone Project = 60Hours 6.0 Credits

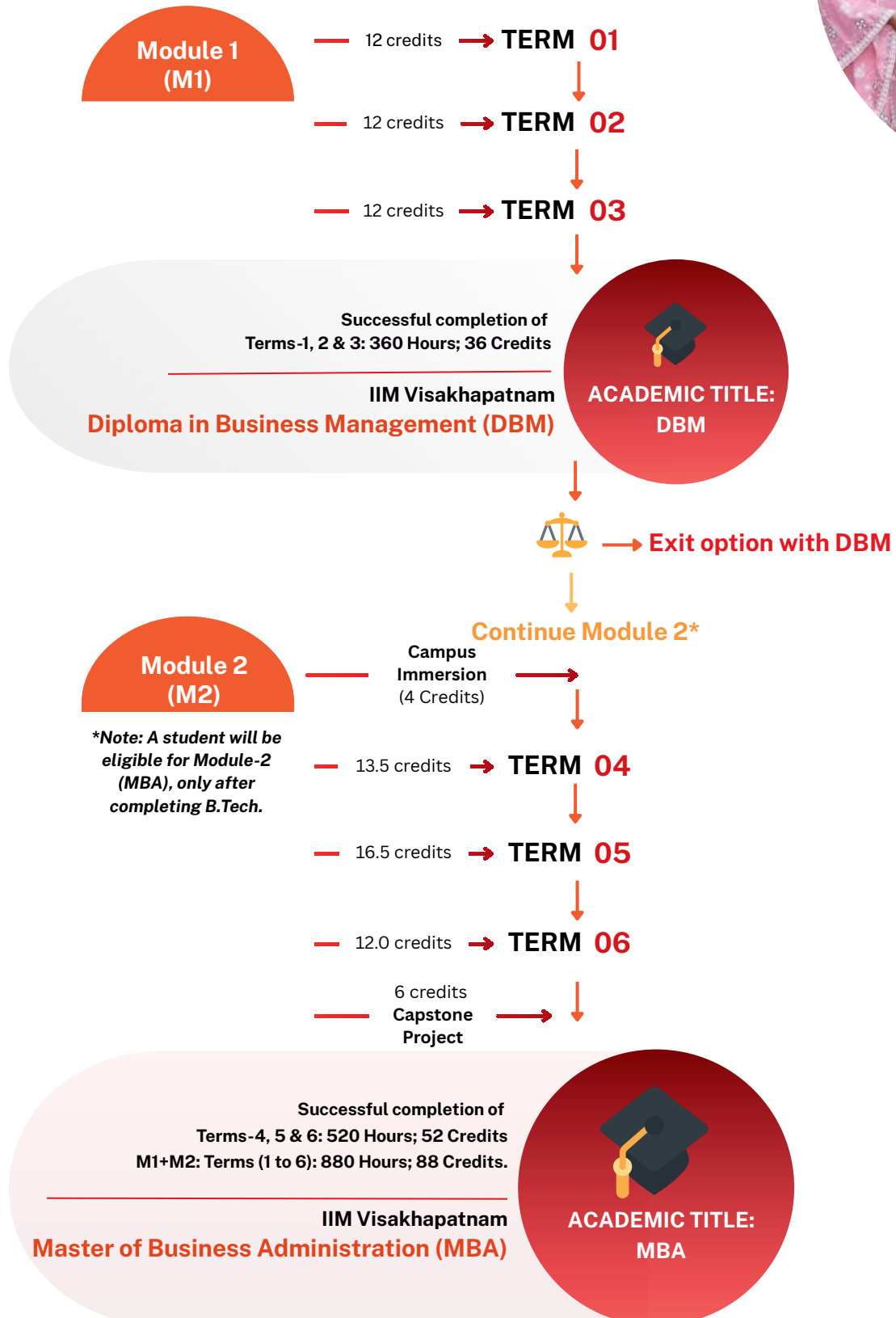
Note: A student will be eligible for Module-2 (MBA), only after completing B.Tech.



Electives are offered in 10 different areas. Explore more here



Journey to Excellence



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Admissions Process

Join Our Community of
Learners



At IIM Visakhapatnam, we welcome students who are eager to grow, explore, and achieve excellence. Our admissions process is designed to ensure that every applicant is given a fair opportunity to showcase their potential.

How to Apply



01

Prepare Required Documents

- Academic transcripts & Certificates
- Statement of Purpose (SoP)



02

Submit Your Application

Complete the online application form available on our website:
<https://www.iimv.ac.in/pgpmci>



03

Take the Aptitude Test

Candidates with valid test score of either CAT /GRE /GMAT will be exempted



04

Merit list & Admission offer

A merit list will be prepared after the test and admission offer will be made accordingly.



Application link is available here

Eligibility: Target Audience

Note: Eligibility for the program does not constitute a guarantee of admission.

For Module-1 (DBM):

- **Undergraduates:** 2nd, 3rd, 4th Year B.Tech Students of PTIs.
- **Post-Graduates:** Any Semester M.Tech Students of PTIs.
- **Alumni:** B.Tech/M.Tech graduates of the current year or previous year only, of PTIs.

AND

- **Satisfy** the following cut-off percentages (GPA) criteria with respect to their category will be eligible for the further admission process.

Category	UR-General	EWS	NC-OBC	SC	ST	PwD
*Cut off %	50	45	45	40	40	40

*Percentage equivalent of Grade Point Average (GPA) will be reckoned as follows for admission:

GPA's will be converted to equivalent percentages as per the norms of the respective institutes.

- For eligible B.Tech/M.Tech students: GPA as of the end of the latest semester for which results were declared by the PTIs.
- For eligible Alumni: GPA calculated from all graded semesters of the immediately preceding degree examination at the PTI.

For Module-2 (MBA):

- Successful completion of Module-1.

(AND)

- Completion of BTech degree prior to the commencement of Module-2 (applicable to candidates who joined Module-1 while pursuing BTech).
[MTech completion not required for candidates from PTIs, as they already hold a graduation degree.]



Discover more about
our PGPMCI

“Reservation as per the norms prescribed by the Government of India for educational institutions.”

Selection Criteria

To ensure a fair and transparent selection process, we have established the following criteria:

01

Online Application:

All applicants are required to submit an online application form along with a Statement of Purpose (SoP) and the necessary supporting documents.

02

Aptitude Test:

The Institute, in collaboration with PTIs and/or a reputable third-party agency, will conduct a proctored online test to assess all the eligible participants.

Note: Candidates who have the valid test score of either CAT/GRE/GMAT will be exempted from appearing in the PGPMCI Aptitude Test.

Sample IIMV Aptitude Test paper
is available here



03

Preparation of Merit List for Final Selection:

The merit list for final selection will be prepared based on the following criteria:

Component	Weightage
Class 10 Percentage	15%
Class 12 Percentage	15%
UG/PG Percentage	30%
Gender Diversity*	10%
IIMV Aptitude Test/CAT/GRE/GMAT [#]	30%

(*) In order to promote Gender diversity in the cohort, an additional score will be awarded to Female and Transgender candidates.

(#) Candidates should have valid test score to be considered for Admission.

04

Offer of Admission:

Based on the requirement, once the application submission phase is completed, IIMV will assign score to each candidate's profile. Based on the score it will roll out the admissions offers.

Important Dates

01	02	03	04	05
Applications Open	Application Deadline	Aptitude Test	Admissions Offers	Inauguration of the Program (Virtual)
August 01, 2025	September 30, 2025 (15:00 hrs)	November 02, 2025 (Online mode)	Mid November, 2025	1 st week of January, 2026

Program Fee



For Students:

Rs.6.10 lakh + Applicable GST (If any).



For Alumni:

Rs.6.70 lakh + Applicable GST (If any).

Type	Module-1 Fee	Module-2 Fee	Total
Student	₹2.10 L	₹4.00 L	₹6.10 L + GST
Alumni	₹2.70 L	₹4.00 L	₹6.70 L + GST



Financing Options

We are excited to introduce **financing options** for the PGPMCI program in collaboration with our esteemed banking partners, mirroring the support offered for our regular programs. This initiative is designed to ensure that financial barriers do not stand in the way of your educational goals.

Explore more here



Student Testimonial

"The PGPMCI course is ideal for professionals seeking an MBA without leaving their careers. Its interactive, case-based format and well-crafted curriculum support diverse learners while maintaining rigorous standards. It has significantly shaped my professional growth and career direction."



Rishika Upadhyay

NIT Warangal
PGPMCI batch 2024-26

"I'm grateful to IIMV for helping me kickstart my management journey through the PGPMCI program. The case-based coursework and diverse cohort offered practical insights and unique connections. Earning an MBA in just one year after my bachelor's has been a game-changer, boosting my confidence and business acumen."



**Chemudupati Venkata
Srivardhan Murthy**

IIIT DM – Kurnool (2021-26)
PGPMCI batch 2024-26

"As an engineering student, the PGPMCI program helped me bridge technical expertise with strategic management. It strengthened my leadership and problem-solving skills, preparing me to integrate engineering and business strategies effectively."



Vyasabhatt Akhil Atreya

NIT – Andhra Pradesh (2021-25)
PGP MCI batch 2024-26

"The PGPMCI program at IIM Visakhapatnam exceeded my expectations. Despite being online, the teaching quality is exceptional, and the professors are dedicated, patient, and highly responsive. The program's thorough schedule and transparent communication make it feel like an in-person experience, truly reflecting IIMV's commitment to excellence."



Dharitri Borgohain

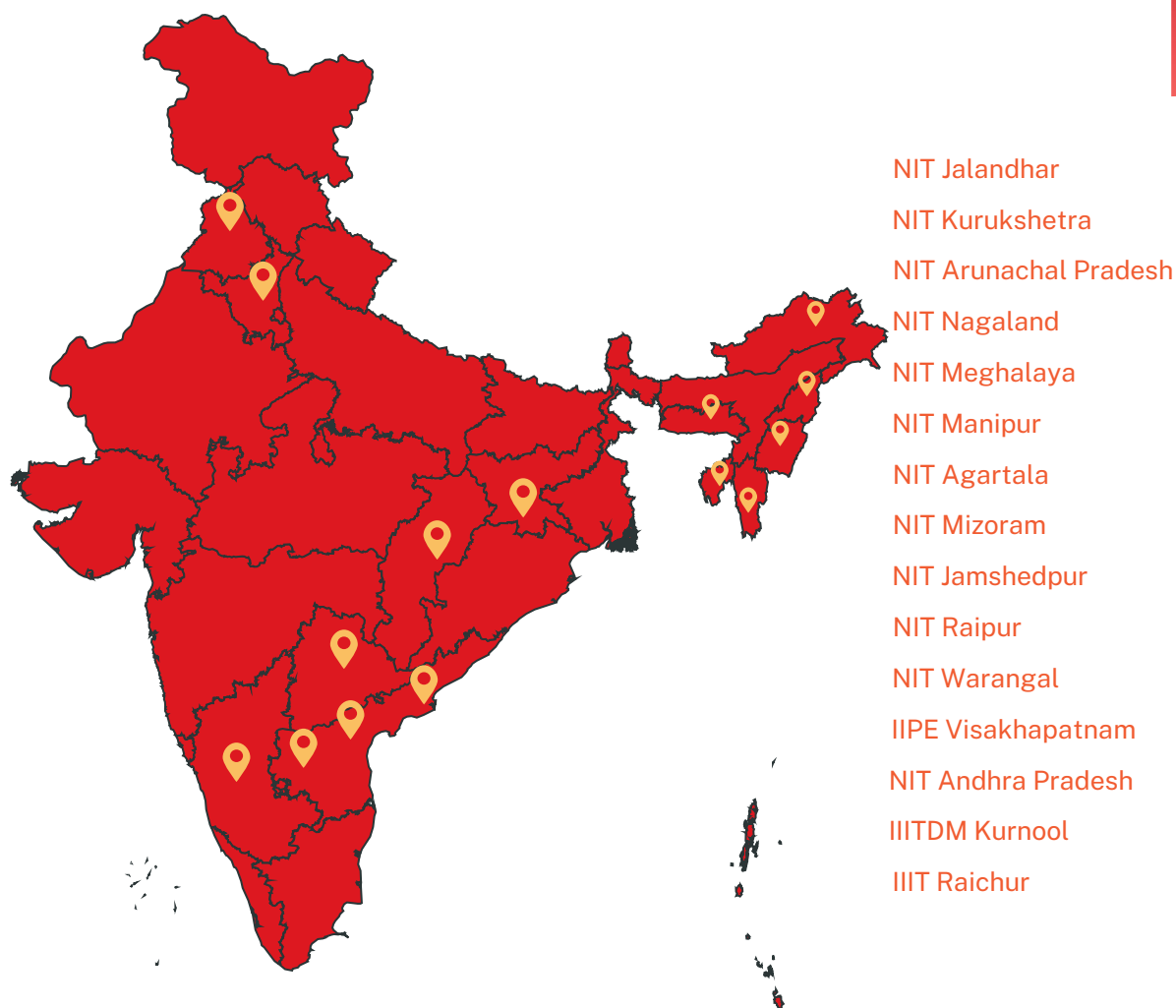
Alumni - MGNF
PGP MCI batch 2024-26

*Explore more
testimonials here*



Participating Technical Institutions (PTIs)

"15 premier CFTIs & INIs and growing..."



Diverse minds, enriched learning.

National Institute of Technology, Warangal (NIT Warangal), Indian Institute of Information Technology, Design and Manufacturing, Kurnool (IIITDM Kurnool), Indian Institute of Petroleum and Energy, Visakhapatnam (IPE Visakhapatnam), National Institute of Technology, Andhra Pradesh (NIT Andhra Pradesh), National Institute of Technology, Manipur (NIT Manipur),

National Institute of Technology, Mizoram (NIT Mizoram), National Institute of Technology, Agartala (NIT Agartala), National Institute of Technology, Meghalaya (NIT Meghalaya), National Institute of Technology, Nagaland (NIT Nagaland), National Institute of Technology, Jalandhar (NIT Jalandhar),

National Institute of Technology, Kurukshetra (NIT Kurukshetra), National Institute of Technology, Jamshedpur (NIT Jamshedpur), National Institute of Technology, Raipur (NIT Raipur), Indian Institute of Information Technology, Raichur (IIIT Raichur), National Institute of Technology, Arunachal Pradesh (NIT Arunachal Pradesh),

Further, as per the approval of the BoG, IIM Visakhapatnam, the institute will explore to partner with more CFTIs – namely, NITs and IIITs for the current academic year. If, any new CFTI signs MOUs with IIMV during the admissions cycle, they will be included in the list of PTIs and their students will be eligible to apply for this program under existing rules.

About IIM Visakhapatnam

“विद्या परम दैवतम्”

“knowledge is the supreme deity”



Who We Are

- Institution of National Importance governed by the IIM Act, 2017.
- A high-performance business school known for academic and research rigor and relevance.
- NIRF Rank: 26 (2024).

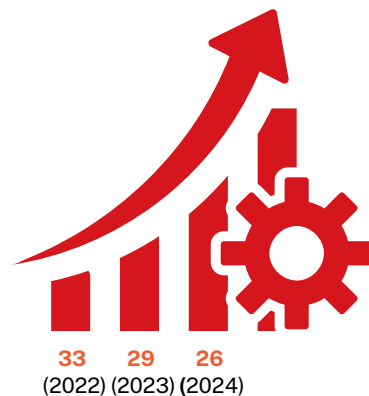


The logo combines the eye, sun, waves, and arrow to symbolize vision, enlightenment, continuity, and growth. Its flowing design and color shift from red to yellow represent progress, harmony, and the transformative power of education.



Why Choose IIMV

- A decade of excellence in education.
- Where academic rigor meets real-world relevance
- A star among IIMs ahead all new generation IIMs.
- Nationally ranked. Globally minded. Learner focused.
- IIMV: Future-ready. Student-centered. Industry-tuned.



“IIMV: Rising Strong — NIRF Rank”

Our Legacy

For over a decade, IIM Visakhapatnam has been nurturing future-ready leaders. Our alumni continue to excel at top notch institutions and make impactful contributions across diverse industries.



❖ Vision

To be nationally recognized as a distinguished provider of innovative education for entrepreneurial leaders in business, government, and society.

❖ Mission

To educate and nurture entrepreneurial leaders capable of creating innovative solutions for business, government, and society.

❖ Values

1. Academic freedom:

This value is vital for fostering an academic environment where ideas, theories, and perspectives can be openly discussed and debated. Academic freedom encourages students, faculty, staff, and other stakeholders to explore diverse viewpoints, challenge conventional wisdom, and engage in innovative thinking without fear of censorship or retribution. This freedom is crucial for entrepreneurial leaders who need to think creatively and be open to unconventional solutions.

2. Equity:

Emphasis on equity ensures fair treatment, access, opportunity, and advancement for all students, faculty, and staff - regardless of their background or circumstances. This value emphasizes the importance of creating an inclusive and diverse learning environment that respects and values different perspectives. For entrepreneurial leaders, understanding and practicing equity is crucial for building and managing diverse teams, creating products and services that cater to a wide range of customers, and leading organizations in a global environment.

3. Excellence:

Striving for excellence means aspiring for the highest possible standards in all aspects of education and operations. This value drives students, faculty, and staff to deliver their best work and continually improve their performance. For entrepreneurial leaders, a commitment to excellence is essential for creating high-quality products and services, fostering a culture of high performance, maintaining a competitive edge for their organizations, and making a positive societal impact.

4. Professionalism:

This core value refers to the standards of behaviour and ethical practices expected in an academic and professional context. Professionalism in business education involves teaching students about the importance of reliability, responsibility, integrity, and respect in their professional conduct. For entrepreneurial leaders, displaying professionalism is key to building trust with associates, maintaining positive relationships with various stakeholders, and creating a reputable and sustainable business.

5. Sustainability:

In today's world, sustainability is crucial for any organization. Fostering sustainability involves teaching future entrepreneurial leaders about the importance of making decisions that are not only economically sound but are also environmentally responsible and beneficial for society at large. Sustainability in business education encourages entrepreneurial leaders to consider the long-term impact of their actions on the planet and society and to innovate in ways that contribute to a sustainable future. Sustainability shall not only be taught as a part of the curriculum or investigated via research but also exemplified by the institute, engaging in sustainable practices as a part of its educational approaches and operations.

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Contact Information

Get in Touch with Us



Contact Us

We're here to answer your questions and guide you through the journey of joining IIM Visakhapatnam. Whether you're a prospective student, or a parent, feel free to reach out to us.

Contact Information



Phone
0891-2824468



Email
pgpmciadm[at]iimv[dot]ac[dot]in



Website
<https://www.iimv.ac.in/pgpmci>

Office Information

IIM Visakhapatnam
Gambheeram Village
Anandapuram Mandal, Visakhapatnam
531 163

Office Hours
Monday to Friday: 9:30 AM – 5:30 PM
Closed on Saturday, Sundays
and Public Holidays

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विद्या परं दैवतम्

IIM

भारतीय प्रबंध संस्थान विशाखपट्टणम

Indian Institute of Management Visakhapatnam

PGPMCI

**A Pioneering MODULAR MBA Pathway for
B.Tech, M.Tech STUDENTS & ALUMNI of
NITs & IIITs (PTIs of CFTIs/INIs)**

Thank you for exploring PGPMCI Program at IIM Visakhapatnam. We look forward to welcoming you to our vibrant community where excellence meets opportunity.

Address Gambheeram Village
Anandapuram Mandal,
Visakhapatnam – 531 163

Phone 0891-2824468

Email [pgpmciadm\[at\]iimv\[dot\]ac\[dot\]in](mailto:pgpmciadm[at]iimv[dot]ac[dot]in)

Website <https://www.iimv.ac.in/pgpmci>

*Sample of DBM & MBA
Certificates can be
accessed here*

